

# A New Kind Of Partnership

8(a) I SDB I Hub-Zone

# **Capabilities Statement**

# **CAPABILITIES & BACKGROUND**

Constituent Services Worldwide (CSW), established in 2011 and headquartered in Washington, DC is a full-service 8(a) and HUBZone dynamic solutions partner serving both federal and local government agencies. As a multi-faceted Public Benefit Corporation, CSW is designed to be a catalyst for government initiatives, as well as a resource for private sector clients. Since its inception, CSW has developed into an award-winning firm that is recognized for implementing full life-cycle and vertically integrated solutions. Over the past decade, CSW has thrived into an on organization with robust past performance supporting government and small business initiatives requiring *financial services, education* (youth, adult, business professional, and distance), *cybersecurity, management consulting, social services, green infrastructure, telecommunications, workforce development*, and *hospital staffing financial management*.

## **PAST PERFORMANCE**

CSW has federal prime contractor experience with the US Department of Education within the Office of Chief Information Officer. Our past performance entails providing financial re-engineering services, top-to-bottom program management, and acquisition and budget planning for IT-focused projects ranging \$50+ million aggregate. Some of our outstanding projects for which we have served as prime contractor are highlighted below:

- CSW has developed and maintained an Operational Analysis Plan that includes a measurement of the performance and cost of IT operational
- services and conduct ongoing operational analyses, in accordance with OMB guidance
- Reduced the Department's IT budget ~\$25m within the first year of the contract
- Manages the Monthly IT performance reports that cover all machines from desktop/laptops, printers, mobile devices, hosting initiatives, etc.
- Oversaw mobile transition from previous devices to new devices, while simultaneously recommended the Department to upgrade to devices that were covered at no additional costs
- We have proactively managed risks to include at a minimum identification, analysis, monitoring and control, response planning, tracking, reporting, and systematic reduction of risks that could impact the technical, cost and schedule objectives for each task area
- Develop and implement a portfolio governance plan and facilitate periodic health checks between decision-point reviews to assess on-going performance and progress toward the realization and sustainment of benefits

#### **COMPANY INFORMATION**

**Contact for Business Opportunities** 

Dr. Robert Jordan, President & CEO P: 202-821-5858

E: robert.jordan@cswfederal.com

Carl Davenport, Vice President P: 202-762-7506

E: carl.davenport@cswfederal.com

#### Socio-Economic Business Classifications

- 8(a)
- · Small Disadvantaged Business
- HUBZone

**DUNS:** 079441264

#### Corporate Office

605 Rhode Island Ave Washington, DC 20002 P:210.821.5858

#### **SBA Point of Contact**

Marisa Fentzel, Business Opportunity Specialist Pittsburgh District Office P: 412.615-4035

E: marisa.fentzel@sba.gov

#### **Funds Managed**

• Federal: \$50m+

Local (DC): \$5m+

Private: \$25m+



Working together to *build* value..

"CSW has a team of highly effective professionals that expertly blend their financial project management, contract administration, and Acquisition Formulations, Analysis and Controls talents."

Lina Thompson, A-COR, US Department of Education, OCIO

Get in Touch

csw@cswfederal.com

# **Certifications**











## **NAICS Codes**

### **Primary NAICS**

541611 Administrative Management and General Management Consulting Service

# Secondary NAICS

J-1J11	castom compater i rogiaming services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
611430	Professional and Management Development Training
517810	All other Telecommunications
541612	Human Resources Consulting Services
541618	Other Management Consultanting Services
517112	Wireless Telecommunications Carriers

Wired Telecommunications Carriers

Custom Computer Programming Services

### **PROUDLY SERVING...**



517311

















# **Differentiators**

**Proven People:** Our C-Suite staff is comprised of former executives and directors of Fortune 100 and 500 corporations, Big 4 consulting firms, doctorates from academia, and graduates of our training programs.

**Proven Processes:** We implement customized industry best practices, and results-based methodologies to deliver high-quality solutions.

Customer Focused: We understand the Government environment and the overarching goals of our government partners from elected officials and federal contracting experience. We provide customized solutions that exceed expectations by focusing on each agency's unique goals, mission, and objectives while providing the flexibility to address constraints.

**Reliable Partnerships:** Partnership with major cellular provider, as well as Carnegie Mellon University's Management of Information Systems and Public Policy Programs. Also, CSW has a virtual education partnership with Penn Foster.

# Federal, Local DC, and Private Experience

			Ordered								
Agency	Contracts	Description	Date	РО	Amount	2022	2023		2024		2025
		Portfolio of Integrated Value-Oriented Technologies -									
DoED	PIVOT-A	Administration Support Services		\$	750,720	750,720.00	771,840.00	77	71,840.00	7	92,960.00
DDOT	DCKA-2019-C-0025 A01	District Department of Transportation seeks multiple contractors to	2/8/2021	\$	98,550	\$ 98,550	\$ -	\$	-	\$	-
DHS	CW68847	TEP Education & Occupational Training Contract	1/19/2021	\$	2,503,917	\$ 2,503,917	\$ 2,503,917	\$	-	\$	-
	CW58026	DHS_Constituent Services Worldwide_VJT_FY21_OY2	4/14/2021	\$	44,481	\$ -	\$ -	\$	-	\$	-
	C15641-V9	FY21 Work Keys Course (Washington Gas)	10/13/2020	\$	62,400	\$ 62,400	\$ 62,400	\$	-	\$	-
		FY 21 Workforce & Federal Programs Work Readiness Credentials									
	C15641-V9	HCA (Federal - Youth) - CSW	2/1/2021	\$	56,084	\$ 56,084	\$ 56,084	\$	-	\$	-
	WIIT CW88650	Workforce & Federal Programs Career Pro HCA	7/29/2021	\$	45,915	\$ 45,915	\$ 45,915	\$	45,915	\$	45,915
	C15641-V9	FY 21 Workforce & Federal Programs Work Readiness	7/29/2021	\$	45,887	\$ 45,887	\$ 45,887	\$	45,887	\$	45,887
	C15641-V9	FY 21 Workforce & Federal Programs Work Readiness Credentials F	12/22/2020	\$	42,827	\$ 42,827	\$ 42,827	\$	-	\$	-
		SYEP Bootcamp: Camp to prepare participants for successful									
DOES		participation to increase their chance of securing unsubsidized									
	SYEP Bootcamp CW68706	employment	6/8/2021	\$	41,790	\$ 41,790	\$ 41,790	\$	-	\$	-
		CO RE-APPROVAL RC 07202021 FY 21 Workforce & Federal									
	CW88650	Program Word-IT Adult Training Contract	7/21/2021	\$	23,700	\$ 23,700	\$ 23,700	\$	23,700	\$	23,700
		WIOA ITA HCA: Federal Workforce Innovation and Opportunity									
		Act (WIOA) to support a range of employment and job training									
	WIOA ITA HCA CW86922	activities for DC jobseekers and businesses	7/1/2021	\$	4,740	\$ 4,740	\$ 4,740	\$	4,740	\$	4,740
	Youth Earn and Learn										
	Program (YEALP) - DOES-										
	YEALP-2021-02	Youth Earn and Learn Program (YEALP) - DOES-YEALP-2021-02	7/30/2021	\$	110,000	\$ 110,000	\$ 110,000	\$	110,000	\$	110,000
		University of the District of Columbia National Green									
UDC	P2100588	Infrastructure Certification Program	6/23/2021	\$	74,809	\$ 74,809					
Private	Wisestaff	Hospital Staffing Financial Management	10/1/2021	\$	20,000	\$ 20,000					
				Tot	al	\$ 3,881,339	\$ 3,709,100	\$ 1,	,002,082	\$ 1	,023,202